

|                                     | <u>Actual</u> |          | <u>Budget</u> |           | <u>\$ Over Budget</u> | <u>% of Budget</u> |
|-------------------------------------|---------------|----------|---------------|-----------|-----------------------|--------------------|
| <u>Income</u>                       |               |          |               |           |                       |                    |
| Annual Membership Dues              | \$            | 1,495.00 | \$            | 2,000.00  | \$ (505.00)           | 75%                |
| Monthly Luncheon Registrations      | \$            | 2,364.00 | \$            | 5,280.00  | \$ (2,916.00)         | 45%                |
| Fall Conference Registration        | \$            | -        | \$            | 2,500.00  | \$ (2,500.00)         | 0%                 |
| Fall Conference Exhibitors          | \$            | -        | \$            | 300.00    | \$ (300.00)           | 0%                 |
| Fall Conference Sponsorship         | \$            | -        | \$            | 200.00    | \$ (200.00)           | 0%                 |
| SHRM                                | \$            | 135.00   | \$            | 1,000.00  | \$ (865.00)           | 14%                |
| Donations                           | \$            | -        | \$            | -         | \$ -                  | 0%                 |
| Miscellaneous                       | \$            | -        | \$            | -         | \$ -                  | 0%                 |
|                                     | \$            | 3,994.00 | \$            | 11,280.00 | \$ (7,286.00)         | 35%                |
| <u>Expenses</u>                     |               |          |               |           |                       |                    |
| Monthly Luncheon Food               | \$            | 1,995.59 | \$            | 4,400.00  | \$ (2,404.41)         | 45%                |
| Monthly Luncheon Facility Fees      | \$            | 150.00   | \$            | 200.00    | \$ (50.00)            | 75%                |
| Monthly Luncheon Miscellaneous      | \$            | -        | \$            | 120.00    | \$ (120.00)           | 0%                 |
| Monthly Luncheon Speaker Gifts      | \$            | 195.56   | \$            | 275.00    | \$ (79.44)            | 71%                |
|                                     | \$            | 2,341.15 | \$            | 4,995.00  | \$ (2,653.85)         | 47%                |
| SHRM Conference Registration        | \$            | 700.00   | \$            | 900.00    | \$ (200.00)           | 78%                |
| SHRM Conference Lodging             | \$            | 779.20   | \$            | 1,380.00  | \$ (600.80)           | 56%                |
| SHRM Conference Food Allowance      | \$            | 60.00    | \$            | 240.00    | \$ (180.00)           | 25%                |
| SHRM Conference Travel              | \$            | -        | \$            | 350.00    | \$ (350.00)           | 0%                 |
|                                     | \$            | 1,539.20 | \$            | 2,870.00  | \$ (1,330.80)         | 54%                |
| Fall Conference Facility Fees       | \$            | -        | \$            | 200.00    | \$ (200.00)           | 0%                 |
| Fall Conference Food                | \$            | -        | \$            | 410.00    | \$ (410.00)           | 0%                 |
| Fall Conference Give-A-Ways         | \$            | -        | \$            | 50.00     | \$ (50.00)            | 0%                 |
| Fall Conference Speaker Fees        | \$            | -        | \$            | 500.00    | \$ (500.00)           | 0%                 |
| Fall Conference Speaker Gifts       | \$            | -        | \$            | 100.00    | \$ (100.00)           | 0%                 |
|                                     | \$            | -        | \$            | 1,260.00  | \$ (1,260.00)         | 0%                 |
| Membership Promotion                | \$            | -        | \$            | 250.00    | \$ (250.00)           | 0%                 |
| HRCI Study Program                  | \$            | -        | \$            | -         | \$ -                  | 0%                 |
| P.O. Box/Postage                    | \$            | 4.00     | \$            | 45.00     | \$ (41.00)            | 9%                 |
| SHRM Donations                      | \$            | 250.00   | \$            | 200.00    | \$ 50.00              | 125%               |
| Miscellaneous                       | \$            | -        | \$            | -         | \$ -                  | 0%                 |
|                                     | \$            | 8,014.70 | \$            | 18,745.00 | \$ (10,730.30)        | 43%                |
| Expenses Year to Date:              | \$            | 4,134.35 | \$            | 6,543.64  | \$ (2,409.29)         | 63%                |
| (Only includes 7 months of numbers) |               |          |               |           |                       |                    |
| Profit & Loss:                      | \$            | (140.35) | \$            | 2,920.00  | \$ 2,779.65           | -5%                |